## Sybiz Vision ERP

See what your business is capable of with Sybiz Vision

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Whether in-house or in the cloud, give your business a uniquely competitive edge with increased productivity, streamlined processing, and customised workflows.



#### **Financial Management**

Sybiz Vision provides intuitive control over accounts, budgeting and cashflow. Structure your General Ledger with custom segments, or gain even more insight with Project Management to track progress and budgets.

- Up to 5 General Ledger segments
- Multi-currency bank accounts
- Automate periodic billing and payment processing
- Manage and compare cash and financial budgets

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### **Customers and Suppliers**

Sybiz Vision simplifies your daily operations by reducing repetitive processes, streamlining quotation to fulfilment procedures and giving staff the ability to drill down into records. Capture the customer and supplier journey in one powerful solution.

- Identify the best prices from suppliers to deliver incredible value to customers
- Build and recall templates for repeating transactions
- Automate invoicing, billing and payments
- Automate foreign exchange variance calculations
- Merge transactions to simplify invoicing, ordering and delivery
- Record tasks and interactions with built-in CRM capability

#### **Customer Relationship Management**

Sybiz Vision helps you comprehensively track stakeholder engagement, manage your sales funnel and develop higher quality relationships. Sybiz Vision CRM and Sales Force Automation brings a fuller understanding of your business.

- Track leads through to opportunities and finally successful sales
- Create an accessible record of who, what, when and why
- Log actions and plan next steps to achieve your goals
- Drill down into records and log events from across Sybiz Vision



#### **Inventory Management**

Sybiz Vision enables any business to manage their inventory needs – simplistically, intricately, or anywhere in between.

- Define custom product structures
- Calculate landed costs
- Stock by one or multiple warehouses
- Order-centric views to reduce bottlenecks and accelerate invoicing
- Automate stock replenishment
- Rank preferred and priority suppliers
- Pick and pack workflow

Each product item has a range of flexible options to enhance control and improve efficiencies.

- Choice of costing methods per product
- Define markups, ranges and margins
- Manage related and substitute products
- Limit items to relevant transactions
- Track by serial number and/or batch
- Combine different pricing approaches
- Reserve stock through allocation mechanism



#### **Fixed Assets**

Manage asset lifecycles directly from Sybiz Vision to track movement, accounting and reporting data all at once. Automated depreciation runs reduce manual processing, while customised depreciation methods give greater flexibility and accurate accounting.

- Manage the entire lifecycle of assets, from requisition through to disposal
- Utilise multiple depreciation books
- Define asset depreciation from standardised or custom methods
- Assign and track asset maintenance with Sybiz Vision Service functionality
- Easily import existing asset registers



#### **Job Costing**

Efficiently allocate and control time and materials from estimate to invoice. Customisable cost centres, stages, categories and priorities work together to give detailed control over job progress and profitability.

- Manage budgets across each stage as jobs progress
- Handle progress claims and retentions with ease
- Visual indicators display job profitability
- Drag and drop to schedule staff to jobs
- Make on the fly variations to templates
- Various costing and invoicing methods for almost any situation



#### Service

Dedicated scheduling, resource allocation and tracking for service-oriented tasks are built directly into Sybiz Vision. With dynamic control over materials, labour and progress, give your business 360-degree management of service tasks.

- Create quotes, service tasks and invoices in an easy to manage workflow
- Drag-and-drop scheduler allows efficient labour allocation for service tasks
- Link purchasing to service requests for greater stock control
- Drill down into service invoicing and credit history from across Sybiz Vision
- Integration with Sybiz Vision CRM for even more capability





#### Dashboards and Analytics

Available right across Sybiz Vision, highly customisable data pivots and analytics are a powerful way to visualise and share data. Drill down into real time reporting pivots for deeper analysis or personalise Dashboards to gain a unique understanding of your every day.



#### Manufacturing

On-demand work orders, multi-level visibility and detailed control over components helps you make manufacturing runs more predictable. Track costings and resources throughout the manufacturing process, from planning to processing, quality assurance through to delivery.

- Integrate your supply chain across purchasing, manufacturing and sales
- Explodable assemblies provide visibility and control at multiple levels
- Accurately track wastage and byproducts
- Manufacture on delivery for jobs and service tasks
- Serial and lot track components and finished goods



#### Workflows

Automate or enhance almost any procedure with Workflow Breakpoints. Create unique workflow rules and procedures to guide users and simplify each day. Expand the borders of your ERP solution, accessing external data and systems to connect and complement.

- Launch third party software or access online resources
- Automatically pull data from external databases
- Inform users when they deviate from business procedures
- Automate repetitive or standardised processes



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#### **Mobile Solutions**

Give your staff the tools to deliver incredible service even on the go. Rolebased mobile solutions from Sybiz brings dedicated functionality to your employee smart devices to streamline relevant tasks. Whether it's face-toface sales management, stock insight in the warehouse, or the full Sybiz Vision experience on a tablet; give your staff greater agility to respond to the challenges of tomorrow.

- Role-based solutions offer dedicated functionality for employees
- Connect mobile solutions to your Sybiz Vision database
- Maintain productivity with online/ offline capability
- Manage security rights and accessibility from your desktop solution



#### Reporting

Get the financial facts with a suite of dedicated reports or create your own. Sybiz Vision's intuitive drag-and-drop designer helps you gain insight into what matters to you. Backed by intelligent functionality, Sybiz Vision is designed to reduce time spent generating and delivering reports, allowing you to focus on greater datadriven analysis.

- Utilise a comprehensive suite of familiar and functional reports
- Create unique reports to suit your needs and goals
- Collect multiple reports into sets, generating all with one click
- Responsive reports deliver tailored information per department or user
- Report security restricts editing and viewing to those who need it

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#### Business Intelligence Centre

Give key stakeholders the capability for greater data-driven decision making. BIC utilises Microsoft Excel to vastly expand data visualisation capability.

- Unique spreadsheet and dashboard reporting
- Rights-based, on-demand access puts rich data analysis in the right hands
- Nearly limitless customisation presents data how you need it
- Provide deep business analysis without exposing underlying data



#### Web API

Sybiz Vision expands its borders even further with a powerful Web API framework, increasing your capability to integrate with industry-specific and online solutions. Web API means your business management ecosystem works together seamlessly as data and capability flows easily between Sybiz Vision ERP and other software solutions.

- Expand your ability to integrate industry vertical solutions
- A versatile framework to connect desktop and online solutions
- Customisable for your business solution ecosystem

#### **ERP in the Cloud**

Your business needs to move with you. And with Sybiz solutions in the cloud you'll have access to Sybiz functionality wherever you go.

### Sybiz Vision

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#### **HCM Connectivity**

Sybiz also takes care of your most important asset: people. Integrating with Sybiz Vision ERP, our dedicated HCM solutions allows you insight and capability to excel.

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