



“MYOB Acumatica slashed our reporting time from days to hours. I now confidently step away, knowing the business runs smoothly.”

- Tania Wilson,
Finance Manager, FTP Solutions

CASE STUDY: REVOLUTIONISING FINANCIAL CLARITY AND OPERATIONAL

FTP Solutions, a global provider of advanced communication and network infrastructure solutions based in Perth, faced escalating challenges as their business expanded internationally. Struggling with fragmented financial systems, prolonged project billing cycles, and complex compliance across Australia, Canada, and New Zealand, they partnered with AlphaBiz Solutions to implement MYOB Acumatica ERP. This strategic move unified their financial management, automated reporting, and significantly reduced invoicing delays, transforming operational efficiency and financial clarity.

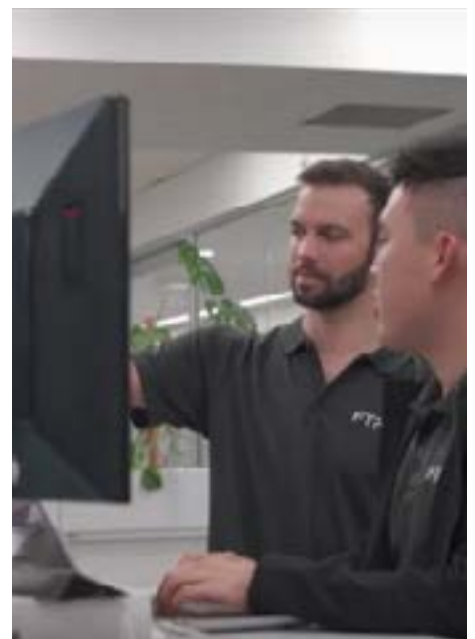


LOCATION: Perth, Australia
YEAR: 2023
VALUE LEVER: Operational Efficiency,
Financial Visibility,
Compliance
PRODUCT: MYOB Acumatica ERP
APPLICATION: Communication
Solutions, Network
Infrastructure

ISSUES FACED

FTP Solutions faced fragmented financial management systems across multiple countries, leading to complex and delayed project billing—especially in Canada, due to distinct tax structures.

Their manual financial reporting was excessively time-intensive, consuming up to a week each month. The lack of real-time visibility impeded strategic decision-making, and manual payroll processes frequently resulted in compliance errors.

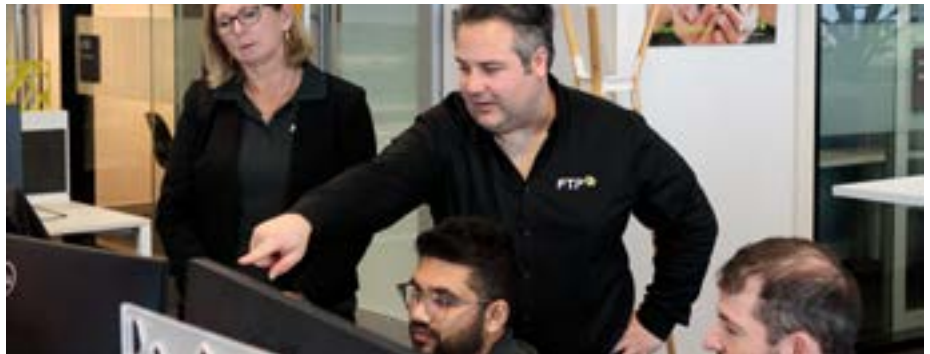


SOLUTION:

AlphaBiz Solutions unified FTP Solutions' multiple accounting systems into a single MYOB Acumatica ERP platform, creating a streamlined financial management process. They implemented a four-dimensional reporting framework segmented by industry, business unit, region, and function to enhance financial insights.

The automation of Canadian project invoicing drastically improved compliance and reduced billing cycles from two months to mere days. Real-time financial reporting was introduced, significantly cutting the monthly reporting time.

Additionally, payroll and timesheet management were integrated into the system, enhancing compliance, accuracy, and efficiency.



One Source
of Truth

myob
Acumatica

80%

Faster Financial
Reporting

90%

Reduction in Billing
Delays

100%

On-Time ERP
Implementation



RESULTS:

About the outcomes:

FTP Solutions experienced a dramatic improvement in financial oversight, enabled by real-time, accurate reporting capabilities. The ERP implementation was completed seamlessly and on schedule, with no operational disruptions. As a result, managers now have enhanced visibility and accountability across all business units.

Concrete results:

FTP Solutions significantly accelerated the pace of their monthly financial reporting. They also saw substantial improvements in billing turnaround times and successfully completed the ERP implementation within the planned schedule, without any delays.

Behavioural results:

FTP Solutions improved workflow delegation, allowing finance managers to concentrate on strategic initiatives. Additionally, streamlined processes and a reduction in manual tasks led to enhanced employee satisfaction and stronger team retention.

Applicability to other clients:

Businesses managing multi-region operations with complex regulatory requirements and fragmented financial processes can greatly benefit from MYOB Acumatica ERP. AlphaBiz Solutions' structured, tailored approach ensures seamless transition, improved compliance, and accelerated financial reporting, making it ideal for companies aiming for sustainable growth, efficiency, and long-term financial clarity.